

## Francis J. Financial

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**Objective:** A position in the Financial Services industry where I can utilize my Securities and Insurance experience to provide for investment and retirement planning.

**Highlights:** Financial Industry

- 3 years of insurance and investment planning for business and families.
- Current Series 6 Securities, and Life/Health licenses.
- Ability to assist clients of all ages and backgrounds to plan for immediate and long term needs.
- Placed over \$2,000,000 in permanent coverage.
- Actively manage qualified retirement plans.

### Management/Supervision

- Successful owner of 3 nationally franchised stores.
- Assisted other small business owners in opening franchises.
- Supervised over 20 employees and exceeded production requirements.

**Experience:**

New York Life Insurance <b>Registered Representative</b> Educate and advise clients on insurance needs, investment portfolios, retirement planning and employee benefits.	Arvada, CO 2005-Present
American Home Life <b>Insurance Agent</b> Client services of individual and business life insurance, fixed annuities and retirement planning.	Lakewood, CO 2001-2003
Martin/Martin Consulting Engineers <b>Assistant Facilities Manager</b> Monitored and maintained all the building operating systems. Provided support for engineers by producing blue prints and manuals.	Lakewood, CO 2004-2005

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Front Range Pipe and Supply  
**General Manager**  
Negotiated pricing for bulk materials to achieve cost ratio quotas. Supervised staff of 20 full-time employees.

Arvada, CO  
1996-2000

United Reprographic  
**Subcontractor Services**  
Maintained accounts by prompt service and delivery of reprographic supplies to professional contractors.

Centennial, CO  
2003-2004

Video Exchange Incorporated  
**Small Business Owner**  
Owned and managed 3 locations in Colorado Springs, in addition to developing over 140 franchises nation wide.

Lakewood, CO  
10 years

**Education:** University of Northern Colorado  
**Bachelor of Science** **3.0 GPA**  
Major: Business Administration and Marketing

Greeley, CO

**Community:** Memberships: Enterprise Wheat Ridge and Business Connection

**References:** Available upon request