

**Secondary to Postsecondary Pathway for
Business Administration
(Management, Marketing, Real Estate)**

Suggested High School Courses


High School	9th	Core Academic Courses*:	English 9, American Government or Geography, Earth Science, Algebra 1 or Algebra Principles, Physical Education	Suggested Electives: Computer Applications
		Career Path Courses:	Business Fundamentals	
	10th	Core Academic Courses*:	English 10, American History, Biology, Geometry or Geometry Principles	Suggested Electives: Advanced Computer Applications
		Career Path Courses:	Business Education	
	11th	Core Academic Courses*:	English 11, Algebra 2 or Algebra 2 for Process Science, World History	Suggested Electives: Business/Marketing OJE
		Career Path Courses:	BUS 116, Computer Skills	
	12th	Core Academic Courses*:	English 12, Government/Economics	Suggested Electives: Business/Marketing OJE
		Career Path Courses:	ACC 101, Workplace Readiness Certificate	

Secondary to Postsecondary Linkages & Certifications

Postsecondary Credit Options:

BUS 116 Personal Finance; CIS 118 Intro to PC Applications; CIS 131 Word Processing I Word; CIS 151 PC Spreadsheets I-Excel, Workplace Readiness Certificate (BUS 118: Business Survival Skills, MAR 106: Marketing Your Image)

Red Rocks Community College Department of High School Relations: For more information on postsecondary course options for high school students and for admission to RRCC, please contact, Ernie Navarette at 303-914-6320 or ernie.navarette@rrcc.edu.

	<p>Pathway: Administrative Services</p>	<p>Plan of Study: Business Administration <i>Management, Marketing, Real Estate</i></p>
<p>Career Goal (O*Net Code): 11-1021.00 General and Operations Managers 11-1011.00 Chief Executives 11-2021.00 Marketing Managers 11-2022.00 Sales Manager 41-9021.00 Real Estate Brokers 41-9022.00 Real Estate Sales Agent 13-2021.00 Appraisers and Assessors of Real Estate 43-9061.00 First Line Supervisors of Office and Administrative Support Workers</p>		<p>Relevant Occupational Experience (Your Life Experiences may be worth College Credit!): CCCCS Credit for Prior Learning Guide</p> <p><i>Contact the Business program for inquiries concerning earning college credit for life experience in business. Information is found on the website at www.rrcc.edu/business</i></p> <p>LMI Gateway Link to Related Occupations</p>

Possible Pathways to your Career!

	Programs Available	Program Length (*Based on meeting Program Entrance Requirements)	Estimated Tuition	Career Options	Salary Range
Certificate Option(s)	Business Foundations Management and Supervision Real Estate Small Business Startup Workplace Readiness Leadership	9 credits (1 sem) 28 credits (2 sem) 8 credits (1 sem) 6 Credits (1 Sem) 24 Credits (2 sem)	\$1015 \$1130 \$1008	Operations Manager, Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Real Estate Broker, Real Estate Sales Agent, entry level work in marketing	\$ - \$\$
Associate Degree(s)	Business AA Management and Supervision Real Estate Business-Interdisciplinary	60 credits (4 sem) 60 credits (4 sem) 62 credits (4 sem) 60 credits (4 sem)	\$7350 \$7350 \$7594 \$7350	Operations Manager, Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Real Estate Broker, Real Estate Sales Agent, Real Estate Appraiser, Sales Manager, entry level work in marketing	\$ - \$\$\$
Articulation Opportunities to Advanced Degrees:					
Advanced Degree(s)	Bachelor's Degrees: Business Management, Marketing, Finance, Accounting	Associates Degree + 60 or more Credits	Regis, UNC, Metro State University; UCD, UC Boulder, CSU, DU	Operations Manager, General Manager (GM), Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Vice President of Operations, Warehouse Manager, Chief Operating Officer (COO),	\$ - \$\$\$\$

				Sales Manager, Marketing Manager	
	Graduate Degree: MBA, Organizational Change/ Behavior Masters	Bachelor's Degree + 30 or more credits	CU Boulder CSU CU Denver DU	Operations Manager, General Manager (GM), Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Vice President of Operations, Warehouse Manager, Chief Operating Officer (COO), Sales Manager, Marketing Manager, Chief Executive Officer	\$-\$\$\$
	College Tuition Comparison Guide				

* \$ = \$15-25,000; \$\$ = \$25-55,000; \$\$\$ = \$55-90,000; \$\$\$\$ = Above \$90,000

Extended Learning Experiences

Support Structures:

Childcare facilities, Counseling Services, Tutoring Services, Academic Advising and Career Counseling
<http://www.rrcc.edu/advising/>

Financial Aid:

Federal Student Loans, Pell Grant, RRCC Foundation Grant
<http://www.rrcc.edu/finaid/>

Professional Affiliations

DECA, American Marketing Assoc.

Practical Learning Experiences:

Paid and Un-paid job shadowing and internships

Red Rocks Community College is accredited by the Higher Learning Commission and a member of the North Central Association of Colleges and Schools.

Career & Technical Education is delivered through the Colorado Community College System www.cccs.edu

Red Rocks Community College does not discriminate on the basis of race, color, national origin, sex, disability or age in its programs or activities. Please direct inquiries to : Bill Dial, Director of HR, Red Rocks Community College, 13300 W. 6th Ave., Lakewood, CO 80228

**** This document is a guide only. It does not act as a legally binding contract.*