

**Secondary to Postsecondary Pathway for  
Business Administration  
(Management, Marketing, Real Estate)**


**Suggested High School Courses**

<b>High School</b>	9 <sup>th</sup>	<b>Core Academic Courses*:</b>	English 9, American Government or Geography, Earth Science, Algebra 1 or Algebra Principles, Physical Education	<b>Suggested Electives:</b> Computer Applications
		<b>Career Path Courses:</b>	Business Fundamentals	
	10 <sup>th</sup>	<b>Core Academic Courses*:</b>	English 10, American History, Biology, Geometry or Geometry Principles	<b>Suggested Electives:</b> Advanced Computer Applications
		<b>Career Path Courses:</b>	Business Education	
	11 <sup>th</sup>	<b>Core Academic Courses*:</b>	English 11, Algebra 2 or Algebra 2 for Process Science, World History	<b>Suggested Electives:</b> Business/Marketing OJE
		<b>Career Path Courses:</b>	Accounting I, Business Law	
	12 <sup>th</sup>	<b>Core Academic Courses*:</b>	English 12, Government/Economics	<b>Suggested Electives:</b> Business/Marketing OJE
		<b>Career Path Courses:</b>	Accounting II, Business Education II, Marketing Principles	
<b>Secondary to Postsecondary Linkages &amp; Certifications</b>				

**Postsecondary Credit Options:**

BUS 116 Personal Finance; CIS 118 Intro to PC Applications; CIS 131 Word Processing I Word; CIS 151 PC Spreadsheets I-Excel

**Red Rocks Community College Department of High School Relations:** For more information on postsecondary course options for high school students and for admission to RRCC, please contact, Ernie Navarette at 303-914-6320 or [ernie.navarette@rrcc.edu](mailto:ernie.navarette@rrcc.edu).

 <p>VA Veterans, A/V Technology &amp; Communications</p>	<p><b>Pathway: Administrative Services</b></p>	<p><b>Plan of Study: Business Administration</b> Management, Marketing, Real Estate</p>
<p><b>Career Goal (O*Net Code):</b>  <a href="#">11-1021.00</a> General and Operations Managers  <a href="#">11-1011.00</a> Chief Executives  <a href="#">11-2021.00</a> Marketing Managers  <a href="#">11-2022.00</a> Sales Manager  <a href="#">41-9021.00</a> Real Estate Brokers  <a href="#">41-9022.00</a> Real Estate Sales Agent  <a href="#">13-2021.00</a> Appraisers and Assessors of Real Estate  <a href="#">43-9061.00</a> First Line Supervisors of Office and Administrative Support Workers</p>		<p><b>Relevant Occupational Experience</b>  <b>(Your Life Experiences may be worth College Credit!):</b>  <a href="#">CCCCS Credit for Prior Learning Guide</a></p> <p>Contact Wendy Bird (<a href="mailto:wendy.bird@rrcc.edu">wendy.bird@rrcc.edu</a>) for inquiries concerning earning college credit for life experience in business.</p> <p><a href="#">LMI Gateway Link to Related Occupations</a></p>

**Possible Pathways to your Career!**

	Programs Available	Program Length (*Based on meeting Program Entrance Requirements)	Estimated Tuition	Career Options	Salary Range
Certificate Option(s)	Business Foundations Management and Supervision Real Estate Registered Appraiser Small Business Startup	9 credits (1 sem) 28 credits (2 sem) 12 credits (2 sem) 8 credits (1 sem)	\$1015 \$1130 \$1496 \$1008	Operations Manager, Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Real Estate Broker, Real Estate Sales Agent, Real Estate Appraiser, entry level work in marketing	\$ - \$\$
Associate Degree(s)	Business AA Management and Supervision Real Estate Business-Interdisciplinary	60 credits (4 sem) 60 credits (4 sem) 62 credits (4 sem) 60 credits (4 sem)	\$7350 \$7350 \$7594 \$7350	Operations Manager, Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Real Estate Broker, Real Estate Sales Agent, Real Estate Appraiser, Sales Manager, entry level work in marketing	\$ - \$\$\$
Articulation Opportunities to Advanced Degrees:					
Advanced Degree(s)	Bachelor's Degrees:  Business Management, Marketing, Real Estate	Associates Degree + 60 or more Credits	Regis, UNC, Metro State University; UCD, UC Boulder, CSU, DU	Operations Manager, General Manager (GM), Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Vice President of Operations, Warehouse Manager, Chief Operating Officer (COO),	\$ - \$\$\$\$

				Sales Manager, Marketing Manager	
	Graduate Degree: MBA	Bachelor's Degree + 30 or more credits	CU Boulder CSU CU Denver DU	Operations Manager, General Manager (GM), Director of Operations, Plant Manager, Store Manager, Facilities Manager, Plant Superintendent, Vice President of Operations, Warehouse Manager, Chief Operating Officer (COO), Sales Manager, Marketing Manager, Chief Executive Officer	\$-\$\$\$
	<a href="#">College Tuition Comparison Guide</a>				

\* \$ = \$15-25,000; \$\$ = \$25-55,000; \$\$\$ = \$55-90,000; \$\$\$\$ = Above \$90,000

**Extended Learning Experiences**

**Support Structures:**

*Childcare facilities, Counseling Services, Tutoring Services, Academic Advising and Career Counseling*  
<http://www.rrcc.edu/advising/>

**Financial Aid:**

*Federal Student Loans, Pell Grant, RRCC Foundation Grant*  
<http://www.rrcc.edu/finaid/>

**Professional Affiliations**

**Practical Learning Experiences:**

Paid and Un-paid job shadowing and internships

*Red Rocks Community College* is accredited by the Higher Learning Commission and a member of the North Central Association of Colleges and Schools.

**Career & Technical Education** is delivered through the Colorado Community College System [www.cccs.edu](http://www.cccs.edu)

Red Rocks Community College does not discriminate on the basis of race, color, national origin, sex, disability or age in its programs or activities. Please direct inquiries to : Bill Dial, Director of HR, Red Rocks Community College, 13300 W. 6<sup>th</sup> Ave., Lakewood, CO 80228

*\*\*\* This document is a guide only. It does not act as a legally binding contract.*